



# Lead Advisor to Solsis Limited on its sale to New CMI



## Deal overview:

Founded in 1996, Solsis is a Managed Services Provider with a well-established services portfolio encompassing IT support, cloud computing, managed services, technical & consulting services and technology solutions & procurement services primarily to the small and medium-sized businesses throughout the South of England.

Having built the business over many years the shareholders required both a capital exit and a home for the business as part of a similar, larger organisation to give the business scale and ability to service an ever growing client base. Graham Stead continues with the enlarged business.

## About the parties:

Solsis is a Managed Services Provider, encompassing managed services, cloud computing and technology solutions. The company's clients fall primarily into the small and medium-sized business sectors and are typically headquartered in the South of England.

Operating through New CMI Limited, Candela Enterprises is one of the UK's leading IT Service Providers in business today. CMI operates from offices in Belfast, Bracknell, High Wycombe and London providing services to over 400 organisations.

Graham Stead, Managing Director at Solsis said:

**"We were delighted to have Wilson Partners in our corner to lead us throughout. It helped keep us focussed as much as possible on continuing to run the business."**

Bob Brittain, Chairman at New CMI said:

**"Wilson Partners were impressive, very commercial corporate financiers who know how to negotiate hard with their clients' best interests at heart."**

Adam Wardle, Director at Wilson Partners added:

**"Another Thames Valley success story and I'm very pleased for the Solsis shareholders. We had known them for a long time, honest, hard-working guys that deserved the exit that they achieved."**